

Could you be offering a new food and drink experience to thousands of visitors to Stamford Arts Centre?

South Kesteven District Council is seeking **expressions of interest** from specialist partners to run the café facility at our multi-purpose arts centre located in the heart of Georgian Stamford, Lincolnshire.



The opportunity:

- The initial contract will run for five years, with a three-year break clause
- The café facility is situated at the front of the venue with its own designated seating area and kitchen – including current fitted equipment and fittings (a detailed inventory can be provided at an appropriate stage)
- The venue caters for 30 covers but benefits from up to 30 more from an additional 'shared' seating area outside the ballroom
- There is a TUPE undertaking for up to eight current members of staff
- The lease will include an agreed contribution towards utilities and business rates in addition to the agreed annual rental
- Stamford Arts Centre is open 7 days a week with a café service operating throughout the day (currently from 9am) until the end of the interval of the last performance of the day – approximately 8pm. *Opening times are subject to the demands of the programme*
- It is anticipated that Sunday opening will tie in with the Sunday programme of events



South Kesteven District Council is seeking an ambitious partner who will seize the fantastic opportunity afforded by the Arts Centre's excellent town centre location. The lease presents exciting opportunities of pre-show and Sunday menus, as well as offering quality daily fare to suit the needs of residents, shoppers, visitors, families and other arts attendees.

The new operator will combine a high quality cost-effective service that helps us sustain the venue for the long term by increasing commercial sales and revenues and supporting our ambitions for future growth.

The process

Please submit an expression of interest, including:

- A sample of your proposed menu offer and pricing structure
- Your vision for the café illustrated in a mini business plan
- Your overall annual rent offer
- Details of your previous experience and CV

Prospective operators are advised that some applications will not be pursued beyond stage one.



Closing date for expressions of interest Friday 10 May 2019.



To find out more and to submit your documents please contact:
Graham Burley
g.burley@southkesteven.gov.uk
01780 763203



**SOUTH
KESTEVEN
DISTRICT
COUNCIL**